

ZENON TRANSACTION SERVICES LIMITED  
**PURCHASING A BUSINESS**

We can become involved at any stage - from early review of a potential target business to carrying out post-completion integration

**IDENTIFY POTENTIAL TARGET BUSINESS**

Initial review/ due diligence of a target business

Plan deal structure, including: tax planning to minimise price; financing; and timing of the deal

**HEADS OF TERMS**

Assist in negotiation of 'Heads of Terms' (framework for the deal) - working with your legal team and other advisors

Carry out full tax and accounting due diligence field work

Discuss issues arising with you

Discuss and produce due diligence report on the target business

Review the purchase agreement with you and your advisors to ensure the deal delivers what you expect and you have rights to make post-purchase claims against the seller

**PURCHASE COMPLETION**

**POST-PURCHASE ACTIVITIES**

Assist with the tax and accounting aspects of integrating the acquired business

Prepare and agree completion accounts with the seller

This may be a new activity for you. Involving us allows you to continue running your existing business.